



Case Study: Partner benefit Costco Wholesale



The Opportunity

In September 2013 NetPay and Costco began a partnership where NetPay offers Costco members a variety of merchant services including online and offline payment processing, payment terminal, acquiring and gateway services in relation to credit, debit and charge cards as well as alternative payment methods. Costco in return for introduction to their members receive a commission.

Costco had previously been in a partnership with one of NetPay's competitors but had not been happy with the level of support and commitment they had received from this supplier.

Case Study:

Improving Visibility Costco Wholesale



Mel Young, UK Marketing Services Manager at Costco said "We chose NetPay as our partner for merchant payment services because of their variety of payment hardware to suit any business. Additionally their Revolution platform, gives our members complete visibility and control of their transactions enabling them to make informed decisions".

As part of this partnership NetPay committed to setting up a dedicated telesales team to manage the merchant on boarding process and the relationship. In addition to this a dedicate microsite was developed detailing the proposition for the Costco member and the member benefit www.netpay.co.uk/costco.



Get in Touch

If you would like to learn more about the capability of NetPay or talk about your requirements in more detail then please get in touch.

NetPay Merchant Services Limited

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W www.netpay.co.uk

Merchant Credit Card Processing

Further Discounts
for Executive Members
Call for details

Debit Card Rates 0.385% per transaction <small>+ 2p authorisation fee</small>	Credit Card Rates 0.685% per transaction <small>+ 2p authorisation fee</small>
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Take payments online by mail order, telephone order, or face to face using a card payment terminal.

Call: 0800 334 5737

* Other Exceptional Charges and Authorisation fees may apply. ** 2p transaction fee of 2p per top up applies. Visit www.netpay.co.uk/costco for full terms and conditions.

intelligent payments
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Opportunity for Costco members:

- **FREE** setup
- **UK** based support, 24x7x365
- Access to Revolution, providing you with intelligent transaction and management reports
- **Add Mobile Top-Up** and earn 3.7% commission per top up**
- **Roaming SIM** with all mobile terminals
- A wide selection of terminals to suit all businesses **From £9.95** per/mth

Call NetPay today:
0800 334 5737

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